KW RIVERSIDE NORCO

NOVEMBER 2026

RMC=Riverside Market Center

ZOOM LINKS

SCOTT LE ROY'S DAILY TRAININGS M-F

Zoom trainings
Click here for FULL Schedule & Link

KW TECH TRAINING

Click Here for the Calendar

CONTRACTS TRAINING THURSDAYS 9:30AM

Contracts Training with Jeff Curtis

- Special Events
- Foundations
- Growth
- On Zoom

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
2 ATTENTION! IMPORTANT MARKET UPDATE *w/Economist, Steven Thomas* RMC: 10AM-12PM	3 CONNECTION POINT RMC: 11AM -12PM  Bake Sale All Day-Bring in pre-packaged baked goods	4 Business Planning Clinic Follow-up RMC: 11AM-1:30PM	5 Objection Handling *w/ Marivi Cerrada & Laura McKinney* RMC: 11:30AM-12:30PM	6 KW Coffee Hour! Kafecito Cargado RMC: 10AM-11AM Pumpkin Pie Call Event Click here to sign up RMC: 11:30AM-1:30PM
9 Contract Workshop *w/ Marivi Cerrada* RMC: 11:30AM-12:30PM	10 CONNECTION POINT Guests Speaker Appraiser RMC:11AM -12PM CONTENT DAY! *New Builds or RS Off Site Event* 1PM-3:00PM	11 VETERANS DAY HONORING ALL WHO SERVED STAFF OFF	12 Seller Disclosures *w/ James Quach* RMC:11:00AM-12:30PM DISC Personality Workshop w/Michelle Runnells RMC: 1PM-2:30PM	13 Financial Friday CPA Speaker All things TAXES! RMC: 1PM-2:30PM
16 New Agent Orientation *-REQUIRED FOR NEW AGENTS-* *w/Samantha Gonzalez* RMC: 1PM-2PM **How to Get Paid** *w/ Melony Lyons* RMC: 10am-11am	17 Vendor Appreciation Event *Celebrate our Vendors* RMC:10AM -11:30AM New Agent Launch Pad *w/Donna Hurlburt (Title)* RMC: 12:30PM-1:30PM	18 The Mortgage EDGE *Brian Sardarizadeh* *Direct Home Lending* RMC: 10AM-11AM Career Night- Unlicensed Agents ONLY RMC: 6PM - 7:30 PM	19 ALC Retreat Off Site: 9AM-3PM MLS Training + CMA Workshop *w/ Marivi Cerrada* RMC: 11:30AM-12:30PM	20 PUMPKIN PIE EVENT RMC: 5:30PM-7:30PM 
23	24 FRIENDSGIVING *Potluck* Family Traditional Dish RMC:11AM -12PM	25	26 Happy Thanksgiving STAFF OFF	27 BE THANKFUL BE Grateful & BE BLESSED STAFF OFF
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