



REMINDERS

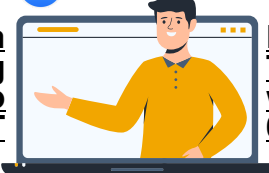
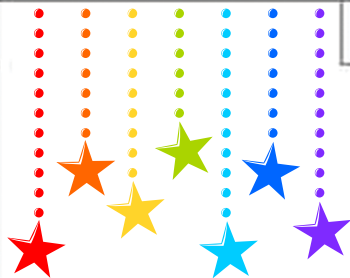
The first 3 business days of the month are **Month End Close!**
No commission checks will be issued until this is completed.

Contracts Classes
First 3 Tuesdays @ 1:30PM

Command Classes on Zoom w/Sarah Herda
Wednesdays @ 1PM as marked

PC will meet Mondays at 1PM, the classes are titled Agent Mastery and are open to all!

Late Nite Zoom Tech Training w/Ro
6pm ET
3rd, 5th, 10th, 12th, 13th, 17th, 24th, 26th

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
 Month End Close! 2 Agent Mastery: Preparing to Host the Ultimate Open House 1PM - 2PM 	 Month End Close! 3 Martin's Mastermind at the Market Center 12PM - 1PM Master Sales Contracts 1:30PM - 2:30PM	 Month End Close! 4 KW Luxury Training Invite Only 11AM  Command Your Business: Leveraging Saved Searches to Capture Clients with recent update with RTT Sarah Herda 1PM - 2PM	5 Contacts to Contracts w/Meg 12PM - 1:30PM 	6 GMAR Standard Con Ed @ BRAG Ann Arbor 9:30AM - 3:30PM Must register! 
9 Agent Mastery: Importance of Agent Previews 1PM - 2PM 	10 Team Meeting w/Luke Sasek of CutCo & Trevor w/Leverage by Design 12PM - 1PM Listing Contracts & Agency 1:30PM - 2:30PM GMAR YPN Networking Pride Picnic @ Corner Brewery 5PM - 7PM 	11  Monthly Agent Mastermind - Special Guest Jeremy Herrman 1PM - 2PM	12  Late Nite Zoom Tech Training w/Ro 6pm ET 	13  Late Nite Zoom Tech Training w/Ro 6pm ET 
16 Agent Mastery: Title 101 w/Becky from State St Title 1PM - 2PM 	17 ALC Meeting 10AM - 11:30AM Team Meeting w/ Marie Klopff 12PM - 1PM Lunch by Teri Marshall of Ruoff Mortgage! 1PM - 1:30PM Buyer Agency & Disclosures 1:30PM - 2:30PM	18 Command Your Business: Make It Yours: Customizing Your KW Agent Site Like a Pro with RTT Sarah Herda 1PM - 2PM New Agent Tech 102 w/Meg 3PM - 5PM 	19 Monthly Interbrokerage: Team Mastermind w/Martin 8:30AM - 9:50AM 	20 Monthly Home Tour - TBD 
23 Agent Mastery: Intro to Vacant Land 1PM - 2PM 	24 Team Meeting 12PM - 1PM  Lunch & Learn: New American Funding 1PM - 2PM	25  Streamline Your Transactions in DocuSign w/Meg 3PM - 4:30PM	26 How to Get Paid Quickly w/Clint 12PM - 1PM KW Wealth Live 2PM - 3PM 	27 
30 Agent Mastery: New Construction 1PM - 2PM 				REMINDER Click here to add our Google Training & Events Calendar to YOURS! 