

KW RIVERSIDE NORCO

JANUARY 2026

RMC=Riverside Market Center

ZOOM LINKS

CONTRACTS & DISCLOSURE'S

[w/ Kelli Duenas](#)
[Every Wednesday](#)
[Live Zoom: 9AM](#)

SCOTT LE ROY'S DAILY TRAININGS M-F

[Zoom trainings](#)
[Click here for FULL Schedule & Link](#)

KW COMMAND TECH TRAINING

[Every Tuesday & Thursday](#)
[Online 3 - 4 PM](#)
[w/Ro Manjarrez](#)

- Special Events
- PC Coaching
- In-Office
- On Zoom

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
				
			1	2
5	6	7	8	9
IGNITE: Session #1 <i>Spark your Career</i> RMC: 9AM-12PM	CONNECTION POINT <i>New Year, New You</i> ALC Committee Rush! RMC: 11AM -12:15PM	IVAR: Monthly Breakfast Meeting 8:30AM-10AM Vision Board Party & Champagne Toast w/Donna Hurlburt 10am-12pm IGNITE: Session #2 <i>Embrace Your Job</i> RMC: 1PM-4PM	Contracts Class w/Jeff Curtis Zoom: 9:30AM-10:30AM Buyer Representation & Broker Compensation Form (BRBC) w/ James Quach 10AM-11:30AM	 KW Coffee Hour! with Clandestina Coffee Invite an Outside Agent 10AM-11AM IGNITE: Session #3 <i>Connect w/ Your Market</i> RMC: 1PM-4PM
12	13	14	15	16
IGNITE: Session #4 <i>Define your Value</i> RMC: 9AM-12PM	CONNECTION POINT <i>Testimonial Power</i> RMC: 11AM -12:15PM	IGNITE: Session #5 <i>Lead Generation</i> RMC: 1PM-4PM	Contracts Class w/Jeff Curtis Zoom: 9:30AM-10:30AM Residential Purchase Agreement (RPA) w/ David Borja 10AM-11:30AM	IGNITE: Session #6 <i>Grow your Database</i> RMC: 9AM-12PM
Real Talk Mastermind Laura Vasquez's Office RCM: 1:-2pm	Probates, Power of Attorney & Trusts in Escrows w/Donna Hurlburt 12:30PM-1PM			
19	20	21	22	23
 STAFF OFF	CONNECTION POINT <i>Objection Workshop</i> RMC: 11AM -12:15PM	IGNITE: Session #8 <i>Capture Leads</i> w/Social Media RMC: 1PM-4PM	Seller Representation: Residential Listing Agreement (RLA) w/ James Quach 10AM-11:30AM	IGNITE: Session #9 <i>Capture MORE Leads</i> RMC: 9AM-12PM
	IGNITE: Session #7 <i>Capture Leads</i> w/Open Houses RMC: 1PM-4PM			The Real Cost of Being a Real Estate Agent W/ Financial Committee 1PM-2:30PM
26	27	28	29	30
IGNITE: Session #10 <i>Keep Every Lead</i> RMC: 9AM-12PM	CONNECTION POINT <i>What's Working Right Now</i> Hear from TOP Agents RMC: 11AM -12:15PM	Q4 Celebration Invite Only! 11AM-1PM	Contracts Training w/Jeff Curtis Zoom: 9:30AM-10:30AM Contingencies and Timelines w/ David Borja & James Quach 10AM-11:30AM	IGNITE: Session #12 <i>Strengthen Relationships</i> RMC: 9AM-12PM
	Protecting Commissions w/Laura Vazquez 12:30PM-2:30PM	IGNITE: Session #11 <i>Follow-up w/leads</i> RMC: 1PM-4PM		ALC Meeting RMC: 11:00AM-12:30PM